

Dear Malcolm,

Having been president of publicly-traded companies for over three decades, I think I learned something about quality assurance. As an engineer, I think I learned something about professional project management. So, when I engaged you to build my large custom estate home, little could you know that I commenced evenly balanced, with a chip on each of my shoulders.

However, in my career I also learned another important thing. That is, the need to be brief. So let me state my profound thank you to you as succinctly as I can:

Your building of my complex custom estate was singularly the most professionally managed construction project I have ever witnessed. Not only did you meet every timetable, budget, complex specification and irritating in-process client requested change impeccably; but also your attention to internal controls for inspection, rework, documentation and the final delivery of a simply meticulous quality product was, well, absolutely astonishing.

Your amicability and experienced suggestions throughout the entire process combined to ensure my spouse and me, en route, a most pleasant walk down a constantly shiny road to the perfect delivery of our lifelong-planned dream home.

Thank you, thank you, and a most heartfelt yet third time, thank you.

Respectfully,

Robert W. Erikson

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